

Speedy response, simplicity and complete visibility and control



Case Study

Hilco Appraisal Limited is a full-service appraiser of business assets. They provide "front-end" appraisals on all classes of assets, on-going valuation updates and a variety of ancillary services including asset disposal. Hilco Appraisal Limited serve corporations, lenders and insolvency practitioners.

The Challenge

Hilco Appraisal Limited were looking for a new mobile communications partner that could deliver a range of network solutions and provide more visibility and control of their mobile device estate.

With a business so reliant on mobile communications, speed of response was a key requirement, coupled with a partner that could reduce the amount of time spent on administration and tracking costs.

Hilco Appraisal Limited were already using O2 and were happy with the network performance, so wanted to remain with O2 in their London office. However, they also had some users in Leeds who wanted to remain on

the Vodafone network due to O2 coverage issues in their area.

The Solution

As an independent, approved reseller of all the UK networks, Trinity Maxwell were able to provide a service on multiple networks for different users ensuring that everyone benefited from the best coverage available in their area.



Trinity Maxwell's unique approach delivers consolidated reporting of assets, tech funds and costs, across multiple networks, removing the need for management of multiple suppliers and complex supply chains.

In order to help Hilco Appraisal Limited track and manage costs with true visibility of their mobile usage and spend, Trinity Maxwell provide consolidated monthly service reports.

These reports break down usage and spend by user and destination, with detailed 6-month trend reporting. This reporting pack enables Hilco Appraisal Limited to review their mobile costs at a glance without having to interrogate large amounts of itemised call data.

Understanding that Hilco Appraisal's mobile devices are business critical, Trinity Maxwell deliver replacement or new devices on the same day in London.

Trinity Maxwell are able to deliver a 'high touch' level of support on the networks of our choice. Being local to us in the City of London, means that we get delivery of new devices same day, often within the hour and my regular quarterly review meetings with them provide me with a clear snapshot of our mobile account, without me having to spend time ploughing through monthly mobile bills, said Martin Taylor, European Head Of Finance at Hilco Appraisal Limited

To find out more about our services go to:

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THE ANSWER IS YES