

# Wedlake Bell

## Case Study

Wedlake Bell is a mid-sized London law firm providing legal advice to businesses and high net-worth individuals from around the world. Their services are based on a high degree of partner involvement, extensive business and commercial experience, and strong technical expertise.

Wedlake Bell have approximately 148 lawyers in Central London and affiliations with law firms throughout Europe and in the United States.

Wedlake Bell has experienced significant growth and is a top 100 UK firm. Mobile communications is considered 'business critical'. Day to Day management of such a large mobile fleet required a more 'hands on' approach that they were simply not receiving from the network direct.

Wedlake Bell considered a number of Telecoms providers and it was Trinity Maxwell's attention to detail, from the very first engagement that made them stand out from all the others. The mobile and usage spend analysis which they completed enabled them to predict savings in excess of 35% and most importantly, these savings have been delivered.

Trinity Maxwell were able to deliver best of breed solutions for both connectivity and security. The commercially compelling mobile connectivity and device management solutions enabled Wedlake Bell to move all their estate to their preferred network of choice, which was seen as a huge benefit as it was only being used by a small part of the estate at the time.



With connections moving across to Trinity Maxwell's management from both Vodafone & O2 direct, it was crucial that there was no disruption to Wedlake Bell's business. Trinity Maxwell's implementation team managed the transition process thoroughly and with little fuss and this included being on site on the key transfer days.

***"Trinity Maxwell helped with the set up of all of our devices and trained end users which really saved us time" Riana Nel IT Manager***

Wedlake Bell now have their own Account Manager and reactive support team. This gives Wedlake Bell the high touch, proactive support that they pride themselves on delivering to their own clients.

***"Trinity Maxwell helped us select and deploy an MDM solution that provides the security and control we need. They provided onsite support and training, both for our service desk and the end users to make sure we successfully deployed a secure solution business wide " Riana Nel***



***"Trinity Maxwell really understand our business requirements and are always on hand to support us. We sometimes have end users that need support outside standard business hours and Trinity Maxwell are always quick to respond and ensure the end users get all the support they need" Riana Nel IT Manager***

To find out more about our services go to: [www.trinitymaxwell.com](http://www.trinitymaxwell.com)

Or call us on 020 3137 8450

trinitymaxwell   
THE ANSWER IS YES